
Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Frozen Potatoes

Monthly Market Share For: August 1997

Month\Year: 10\91

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	79%	25%	30 Days ³	\$160.00	\$5			AI				19 KT	\$3,135
Sea-Land	10%	8%	17 Days	\$163.00	\$5			AI				19 KT	\$3,192
P&O Nedlloyd	10%	1%	22 Days ³	\$163.00	\$5			AI				19 KT	\$3,192
Hanjin	0%	48%	27 Days	\$161.00	\$5			AI				19 KT	\$3,154

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: August 1997

Month\Year: 19\202

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hanjin	62%	34%	16 Days	\$137.00	\$5		AI	AI				19 KT	\$2,698
Hyundai	38%	48%	10 Days	\$137.00	\$5		AI	AI				19 KT	\$2,698

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: August 1997

Month\Year: 20\218

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	20%	22%	12 Days	\$139.00	\$5			AI				19 KT	\$2,736
Evergreen	15%	11%	15 Days ³	\$136.00	\$5			AI				19 KT	\$2,679
Hyundai	10%	17%	14 Days	\$137.00	\$5			AI				19 KT	\$2,698
Maersk	10%	11%	18 Days ³	\$139.00	\$5			AI				19 KT	\$2,736
APL	10%	7%	12 Days	\$139.00	\$5			AI				19 KT	\$2,736
Yang Ming	10%	5%	18 Days	\$158.00	\$5			AI				19 KT	\$3,097
Sea-Land	10%	3%	18 Days ³	\$139.00	\$5			AI				19 KT	\$2,736
OOCL	10%	3%	12 Days	\$139.00	\$5			AI				19 KT	\$2,736
NYK Line	5%	6%	17 Days	\$139.00	\$5							19 KT	\$2,736
Senator	5%	1%	12 Days										

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: August 1997

Month\Year: 6\72

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	73%	10%	26 Days	\$189.00	\$5			AI				19 KT	\$3,686
Maersk	18%	50%	17 Days ³	\$191.00	\$5			AI				19 KT	\$3,724
Mitsui OSK	9%	13%	22 Days	\$191.00	\$5			AI				19 KT	\$3,724
APL	0%	15%	22 Days	\$191.00	\$5			AI				19 KT	\$3,724

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: August 1997

Month\Year: 17\169

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	39%	38%	13 Days	\$132.00	\$5		AI	AI				21 KT	\$2,877
NYK Line	13%	8%	14 Days	\$156.00	\$5		AI	AI				19 KT	\$3,059
OOCL	6%	16%	17 Days	\$156.00	\$5		AI	AI				19 KT	\$3,059
Hyundai	6%	3%	20 Days	\$156.00	\$5		AI	AI				19 KT	\$3,059
Neptune	6%	2%	14 Days	\$156.00	\$5		AI	AI				19 KT	\$3,059

Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: August 1997

Month\Year: 59\295

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	33%	41%	20 Days	\$188.00	\$5			AI				19 KT	\$3,667
Mitsui OSK	22%	15%	24 Days	\$188.00	\$5			AI				19 KT	\$3,667
Evergreen	7%	7%	15 Days ³	\$185.00	\$5			AI				19 KT	\$3,610
Sea-Land	7%	5%	21 Days ³	\$188.00	\$5			AI				19 KT	\$3,667
OOCL	3%	22%	24 Days	\$188.00	\$5			AI				19 KT	\$3,667

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: August 1997

Month\Year: 14\105

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	40%	28%	18 Days	\$176.00	\$5			AI				19 KT	\$3,439
Evergreen	17%	8%	25 Days ³	\$173.00	\$5			AI				19 KT	\$3,382
Maersk	14%	18%	16 Days ³	\$176.00	\$5			AI				19 KT	\$3,439
Hyundai	14%	10%	21 Days	\$168.00	\$5			AI				19 KT	\$3,287
Mitsui OSK	7%	25%	18 Days	\$176.00	\$5			AI				19 KT	\$3,439
OOCL	7%	13%	18 Days	\$176.00	\$5			AI				19 KT	\$3,439

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: August 1997

Month\Year: 7\20

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	100%	5%	21 Days	\$184.00	AI			\$5				19 KT	\$3,591
COSCO	0%	90%	22 Days	\$4,400 ¹	\$82 ¹			AI					\$4,702

¹ Rate is per container

Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: August 1997

Month\Year: 2\133

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	50%	25%	16 Days	\$153.00	\$5		AI	AI				19 KT	\$3,002
Hyundai	50%	10%	25 Days	\$145.00	\$5		AI	AI				19 KT	\$2,850
OOCL	0%	13%	15 Days	\$153.00	\$5		AI	AI				19 KT	\$3,002
Mitsui OSK	0%	12%	16 Days	\$153.00	\$5		AI	AI				19 KT	\$3,002
Evergreen	0%	10%	18 Days ³	\$150.00	\$5		AI	AI				19 KT	\$2,945

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: August 1997

Month\Year: 74\888

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	35%	90%	12 Days	\$150.00	\$5		43%	\$34				18.5 KT	\$4,817
West	28%	11%	26 Days	\$4,200 ¹	AI		AI	AI					\$4,200
Hyundai	16%	6%	13 Days ³	\$147.00	\$5		43%	\$26					\$4,583
Evergreen	14%	11%	9 Days ³	\$147.00	\$5		43%	AI				18.5 KT	\$4,089
Italia	3%	1%	15 Days	\$3,475 ¹	AI		AI	AI					\$3,475
Sea-Land	3%	0%	18 Days ³	\$150.00	\$5		43%	\$34				18.5 KT	\$4,817
Hanjin	1%	6%	10 Days	\$147.00	\$5		43%	\$26				18.5 KT	\$4,583
COSCO	0%	32%	10 Days	\$237.00	AI		AI	AI				19 KT	\$4,503

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.